

LRS® Enterprise Output Solutions



Huge Cost Savings Await...

JUST BELOW THE SURFACE

Organizations of all sizes face a singular challenge: dramatically reduce costs without impacting competitive advantage. As a result, the vast sums squandered on printing are coming under increased scrutiny.

With good reason — top industry sources estimate that:

- › The average office worker prints over 11,000 pages per year.
- › Most organizations spend between 1 - 3 percent of revenues on document output.
- › Active management of output device fleets can reduce printing costs up to 30 percent.

Document-related expenses represent one of the last sources of unaudited corporate costs. The potential savings are real, obtainable, and far larger than they may initially appear.

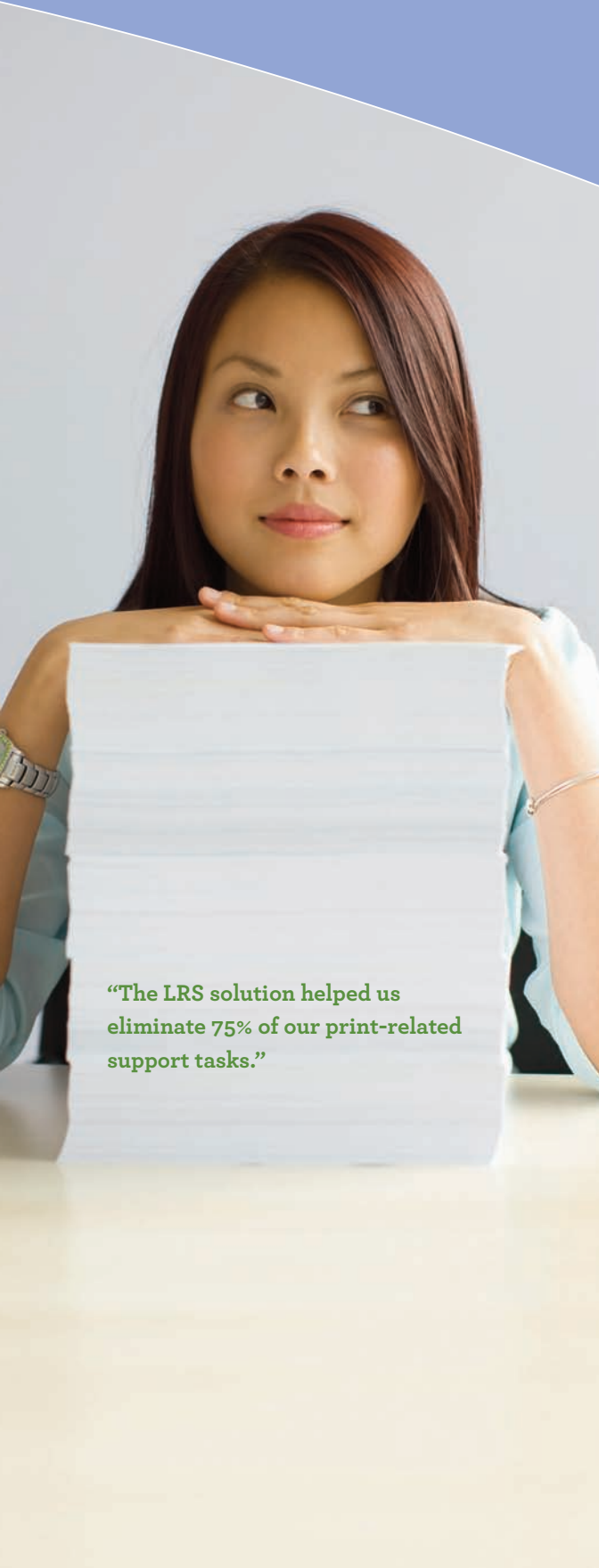
Software solutions from Levi, Ray & Shoup, Inc. (LRS) can help you answer these questions, increase your competitiveness, and save money.



A global manufacturer deployed an output management solution to streamline printing from key business and office applications.

As a result of implementing LRS® software:

- › *The company was able to eliminate 500 print servers.*
- › *They simplified and improved critical IT processes.*
- › *Projected cost savings exceed \$2-3 million per year.*



“The LRS solution helped us eliminate 75% of our print-related support tasks.”

The last bastion of unaudited costs

Few organizations stop to consider the ongoing expense associated with document creation, delivery, storage, usage, and disposal. However, leading analysts estimate that businesses spend between 1-3 percent of their revenues on document output.

The result: inefficient, unmanaged output processes can represent a huge financial burden. Or, as industry analysts call them: “...the last bastion of untapped savings.” Savings that can result from delivering documents in electronic rather than paper form.

By developing a comprehensive document strategy, organizations can save money, improve business efficiency, and harness information for their own competitive advantage.

LRS can help.

You can't save what you can't measure

To minimize operational costs in today's heterogeneous environments, you need more than great management tools. You need accurate, timely information about your information.

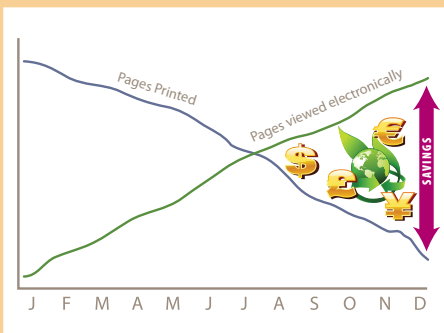
“LRS supported our green IT strategy by providing trend analysis of printing and viewing statistics.”

LRS® software tracks which person or department prints which documents, as well as when, where, and how they are delivered. By capturing all relevant user, destination, and job attributes regardless of platform, the solution helps enterprises:

- › Identify opportunities to decrease printing and increase online document delivery
- › Secure access to sensitive information
- › Verify compliance with industry and governmental regulations

LRS' powerful output auditing and analysis tools provide a central point of control for measuring printing costs as well as savings from online viewing. Because you can't stop unnecessary spending unless you know it's happening.

“By enabling the shift to online statements, the LRS software helped us dramatically increase customer service.”



Electronic document viewing and delivery can decrease the number of pages printed, saving both money and the environment.



LRS solutions capture critical documents from any platform for delivery in electronic or paper form. Powerful auditing tools enable organizations to track output usage and savings, regardless of document origin or destination.



Basic beliefs...

LRS software solutions are designed to support several key ideas and principles:

- › Business applications perform best when freed from the burden of document delivery
- › The more applications an organization runs, the greater benefits they receive from establishing a central point of control for managing business-critical output
- › Output systems should be based on open standards and support all major hardware platforms and data streams to protect customers' current and future investments
- › Organizations should continually examine their document-driven processes with an eye toward decreasing costs and improving service to customers and other stakeholders

Simple ideas, backed up by decades of experience and thousands of customer successes.

...and software solutions that make them a reality.

Since 1982, LRS has maintained a singular focus on providing the world's most reliable and feature-rich enterprise output management solutions. Consistently ranked among the top 200 software companies in the world, LRS is the leading supplier of output management software for a wide variety of vertical industries.

After a quarter-century of market success, LRS software is running on six continents in more than 5000 locations worldwide. Over 70% of the Fortune 1000 companies and more than 90 of the Fortune 100 organizations rely on our document solutions. LRS customers come from nearly every industry sector and use our software in countless unique ways.



Find information fast and savings even faster

Research indicates that professionals spend 5 – 15 percent of their time reading information... and up to 50% of their time looking for it. While often considered a soft cost, the expense of wasted time can outweigh paper and toner hard costs.

“The software helped us modernize our legacy applications by web-enabling statements that had previously been printed.”

The LRS Enterprise Output Server reduces the need for costly paper documents by letting organizations store and access information electronically. A simple yet powerful web interface enables users to quickly view and search documents in online form. Saves time, saves money, and reduces unauthorized document access.

**Paperless office?
The world is still
waiting.**

**Less paper
in the office?
LRS delivers
results today.**





A Global Leader in Output Management

Supporting thousands of customers across six continents, LRS and its authorized distributors work together to help customers obtain maximum return on their IT investments. Our worldwide team of output management experts provides unparalleled technical expertise, business knowledge, and commitment to our customers' success.

See the **LRS Enterprise Output Management website to locate the LRS professionals nearest you: www.VPSX.com/contact.**



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