

# SAP Output Management by LRS

LRS<sup>®</sup> document solutions drive TCO reduction and business process optimization efforts

## Did you know?

- Enterprises waste between 1-3% of revenues on printing and imaging
- Boston Consulting Group estimates that 30% of all business process interruptions are due to information failures

## Why Output Matters

The weakest link in your SAP business process chain is where information leaves SAP<sup>®</sup> applications, i.e., at the creation of a document, most often a printed one. The infrastructure that supports printing and output in most enterprises is complex and costly to manage, increasing the likelihood of business process failure. SAP Output Management by LRS has been proven to:

- Reduce the Total Cost of Ownership (TCO)
- Lower IT service costs for managing print
- Prevent document delivery failures impacting business operations
- Centralize management of distributed printers from multiple SAP instances
- Deliver rapid, innovative business process change
- Increase end user productivity

## SAP Output Management by LRS

In conjunction with SAP, Levi, Ray & Shoup, Inc. (LRS) has developed a fully integrated web based software solution that replaces almost all of a customer's incumbent print server infrastructure and specialized hardware. This results in a reduction in the administration and helpdesk resources required to manage and support document output. Any issues that do occur can be quickly and easily resolved through the centralized web interface.

## Document Savings: How & How Much

For over three decades, LRS has been helping enterprise customers:

- **Reduce the number of print servers:** A large Swedish manufacturer saved €450,000 per year by eliminating over 150 Windows<sup>®</sup> servers with the LRS solution.
- **Eliminate unnecessary hardware:** LRS software helped a motorcycle company eliminate hundreds of data stream conversion cards at a cost of \$800 to \$2,500 each.
- **Reduce output complexity:** Automated error handling and printer driver management saves time & money.
- **Increase IT and End User Productivity:** A recent study showed that for each 100 printers managed by LRS software, customers save over \$33,000 per year through increased end user productivity and IT staff productivity.

As customers typically have thousands of printers, the total savings are significant.\*

Net result? The same study concluded:

*...IDC projects that these LRS customers will achieve an average five-year return on investment (ROI) of 492% and will break even on their LRS EOM investment in 10 months..."*

## SAP Output Management by LRS in select SAP verticals

### Manufacturing & automotive

A global technology and automotive supplier undertook a massive SAP infrastructure consolidation project. Using LRS output management software, the customer was able to:

- Eliminate 360 print servers with a savings of €2,000,000 per year.
- Reduce the number and severity of printing-related help desk calls, saving €500,000 per year.
- Eliminate the requirement to upgrade 5000 leased printers, saving €900,000 per year.

### High-end fashion and consumer goods provider

A leading international soft goods firm migrated host-based manufacturing and shipping systems to the SAP environment. Barcode label problems and slow print times put the entire supply chain at risk. LRS solutions improved print throughput by 340%, facilitating an additional 8000 shipments per day.

### Global pharmaceutical firm

The rollout of several new SAP applications was threatened when problems with native SAP print spooling caused 45 minute delays in the printing of works orders. LRS software improved the speed and stability of the output environment, preventing unplanned production line downtime and shipping delays. LRS played a key role in business process optimization.



### Technically Speaking...

LRS software provides a single point of control/administration for managing print from SAP applications and other business-critical systems. The solution transforms native SAP GOF / OTF formats into printer-ready data streams with required inline font characters (for example Unicode) and barcodes, thus eliminating the need for costly printer add-on hardware modules. In addition, LRS software can dramatically reduce the number of device types needed by an SAP system, potentially down to one. LRS software is designed to be platform- and device-independent, so it won't matter if you want to change printer providers, upgrade to Windows versions, or start using the cloud or virtualized desktops. Your business can adapt to change when and as needed. LRS software integrates with SAP document composition tools SAPscript and/or SAP SmartForms as well as other 3rd party tools such as OpenText StreamServe to ensure we effectively manage your entire output landscape.

### About LRS

With nearly four decades of experience and over 5,000 installations worldwide, LRS maintains a singular focus on providing the world's most reliable and feature-rich output solution.

Visit [www.LRSOutputManagement.com](http://www.LRSOutputManagement.com) to learn more.



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