

Oatey Company

Drive software helps plumbing product supplier improve worker efficiency and streamline workflows

The Customer

Cleveland, Ohio-based Oatey is a leading manufacturer that supplies high quality plumbing products to the residential and commercial plumbing industries. Established in 1916, the company has offices across the U.S., Canada, and Mexico.

The Challenge

Oatey recently opened a new administrative center with only two office rooms to house all its MFPs. Each was designed to serve approximately 75 people in their day-to-day tasks. Eager to increase overall company productivity and ease-of-use despite its limited office space, Oatey turned to its technology solutions provider, Ohio Business Machines.

The Solution

Ohio Business Machines recommended Drive Single-Sign On (SSO). With four specialized features, Drive | SSO would help Oatey streamline its workflow in unprecedented ways. First, after authenticating with a simple MFP panel badge-swipe, users could email documents directly to their accounts. Second, Drive's directory integration for scanning software would optimize Oatey's workflow by allowing users to access a directory of all company employees and any specified email files desired, directly from the MFP screen. Third, with pull printing, users could print documents from the closest copy room rather than the default one, making printing more efficient. Finally, Drive's searchable PDF feature enabled employees to easily locate files by name or keyword without having to look at each file individually.

At a Glance

- A Cleveland-based plumbing products manufacturer needed a way to improve workflow efficiency without increasing their printing hardware footprint.
- Drive | SSO software, in conjunction with the company's MFPs, helped Oatey implement pull printing, scan-to-email, and scanning functions direction from their MFP touchscreens.
- Oatey employees can now more efficiently process the important documents needed for key business processes across their organization.





Implementing Drive | SSO enabled Oatey to roll out a powerful and efficient fleet of MFPs in its new location. Employees now have a more streamlined way of scanning, printing, and organizing files without the hassles inherent in manual systems.

The Result

Implementing Drive | SSO enabled Oatey to roll out a powerful and efficient fleet of MFPs in its new location. Employees now have a more streamlined way of scanning, printing, and organizing files without the hassles inherent in manual systems. Nicholas Sondag, Oatey's Network Engineer, notes that "our Drive Single-Sign-On implementation is working exactly as we envisioned." Oatey is pleased with the time-saving and ease-of-use features it has provided, and excited about the increased productivity that Drive's solution makes possible.

Visit www.LRSOutputManagement.com to learn more.