



Customer study - Government institution

With Cirrato One, this government institution got control over their entire print fleet with just one server and implemented a secure print solution.

This government institution was established to provide business support functions and professional services to the health and social care sector in a region of Scotland. The organization has multiple locations with different printing requirements. They also used to have a diverse range of printers over which they had little control, including a large number of personal printers.

There were a large number of printers at each location. They varied in brand and model. Many printers were local to specific users. A need was expressed to reduce the number of printers at the various sites. At the same time, the security risk of printing confidential documents to shared networked devices had to be managed.

However, implementing a secure printing solution across all sites would first require an investment in improving the infrastructure, so the first things to look at were local print servers and increasing bandwidth.

A print audit was performed and the customer was presented the proposal to replace the existing fleet with six models from one vendor that would be placed across all sites using only one universal printer driver. The proposal also included the single server printing solution Cirrato One with secure Follow Print.

The Cirrato solution was tested in a pilot production environment before deployment. As the printers were rolled out to different sites, they came pre-configured with the embedded secure Follow Print capability and were already connected to the Cirrato server. The entire roll-out took only 4 months.

As a result, the customer now enjoys a consolidated fleet of 151 printers, all by the same manufacturer. The issue of needing print servers to improve bandwidth has fully disappeared. Instead, a single Cirrato server manages all printers. The secure Follow Print capability is embedded into the printers. Allowing users to print to a generic print queue and securely pick up their job at any printer by authenticating with their secure codes. And to fully simplify things, the user experience is the same for each printer as the printer panel looks identical at each device.

Secure Follow Print has reduced waste, increases document security and gives users peace of mind as they don't have to worry about their printouts being picked up by someone else. Complexity is reduced since there is no need to install new printers. Users can print to a generic queue, and walk up to any printer to pick up their job at their leisure.

Results

- Eliminated the need for print servers
- Reduced wide area print traffic
- Removed the need to invest in IT infrastructure
- Reduced printing cost and paper waste for uncollected print jobs
- Increased peace of mind for end users
- Improved document security
- Unified user experience when printing across the organization